



TIGHTROPE CAPITAL PARTNERS

INVESTING WITH FOCUS, BALANCE AND AGILITY

Tightrope Capital Partners is a private investment firm guided by our principles of preserving legacies, stewarding companies, and valuing people and communities. Tightrope targets opportunities which capitalize on our history of skillfully walking the tightrope required to successfully invest, operate, and grow lower middle-market companies through ownership transitions and multiple economic cycles. We strive to build relationships and value within a culture of transparency, integrity, and trust.

WHY US?

- We bring operational expertise, growth-focused strategies, technical resources, financial discipline, and process optimization alongside capital.
- Doing the right thing is the foundation of everything we do.
- Our unwavering commitment to our partners means we do what we say we will do.

TIGHTROPE CAPITAL TEAM

- Team of down-to-earth professionals with decades of operating and investment experience navigating companies through ownership transitions and multiple economic cycles.
- Deep experience in lower middle market companies, having invested, advised, managed, or operated over 50 companies across a diverse array of industry sectors.
- Our collective perspective as entrepreneurs, business owners, and investment managers with first-hand experience in all aspects of the transaction process, provides a unique viewpoint during due diligence and post-closing.

LOWER MIDDLE MARKET FOCUS

- Platform companies with minimum revenues of \$10 million.
- Platform companies with EBITDA of \$2 million to \$10 million.
- No minimums for add-on acquisitions.
- Underlying transactions include management/leveraged buyouts, recapitalizations, corporate carve-outs, and entrepreneur/owner succession transactions.

SELECT INDUSTRIES

- Target industries where Tightrope's investment experience, operating management, and professional network bring incremental value.
- Specific areas of focus include:
 - ✓ Specialty Manufacturing & Industrial Services
 - ✓ Business Services
 - ✓ Value-Added Distribution
 - ✓ Food and Consumer Products
 - ✓ Transportation and Logistics

INVESTMENT THEMES AND FUNDAMENTALS

- Traditional value investing with operational activism.
- Companies with the potential to build strong, niche market positions serving stable and growing end-markets.
- Growth strategies that include both organic initiatives and add-on acquisitions.

TEAM BIOS / CONTACT INFORMATION

Jeff DeJesus – Managing Partner

idejesus@tightropecapital.com / 312.720.0286

Prior to founding Tightrope Capital, Jeff served as a partner for two mezzanine investment and private equity firms where he was responsible for deal origination, underwriting, and portfolio company management across a variety of industries. He also worked in corporate and investment banking at Bank of America and commercial lending at American National Bank, a regional predecessor to JP Morgan Chase.

Jeff holds an MBA from the Kellogg School of Management, Northwestern University, and a B.S. in Finance from the University of Illinois at Urbana-Champaign. He serves as chairperson and board member for Hilton Displays, Fabulous Floors, and VCI Emergency Vehicle Specialists.

Alex Amedeo – Partner

aamedeo@tightropecapital.com / 973.738.3759

Prior to Tightrope Capital, Alex spent 10 years in middle market private equity at Sterling Partners and NewSpring Capital where he led new acquisitions and supported the management of portfolio companies. Prior to his career in private equity, Alex worked in the advisory group at KPMG in Philadelphia.

Alex earned his BS degree from St. Joseph's University. Alex currently serves on the board of VCI Emergency Vehicle Specialists and is the CFO of RAS Logistics.

Lenny Dacanay – Partner

ldacanay@tightropecapital.com / 312.493.1844

Lenny brings over 38 years of business development experience in the financial and professional services industries. Before joining Tightrope Capital, he led sponsor coverage for a national advisory and consulting firm and served as head of originations for a private investment firm focused on special situations. As a former COO of a metal fabrication company and CEO of a business services firm, he brings relevant experience as an operator and an understanding of the key issues that business owners encounter.

Lenny holds an MBA from the College of Business at Northern Illinois University, a B.A. from Fairfield University, and a Certificate of Management Excellence from Harvard Business School. He currently serves on the Board of Directors for ACG Chicago, the Advisory Board of Directors for the Special Operators Transition Foundation, and Chairperson of the Chicagoland Private Equity Hockey Charities.

Dan Badovinac – Operating Partner

dbadovinac@tightropecapital.com / 708.767.0200

Dan was Co-Founder and President of Horizon Die Company, Inc., a design, die build, and precision component house. Under the leadership of Dan and his brother, Horizon transformed from a design, die build, and precision component house into areas of automation, in-die assembly, and high-speed, close tolerance metal stamping. In 2018, Horizon was sold as a strategic acquisition to a private equity firm.

Philanthropically, Dan has served on the Board of Holy Family Ministries since 2000, the last ten years as its Board Chair. HFM serves children and families primarily through Holy Family School, a private K through 8th grade faith-based school located in Chicago's near west side.

PORTFOLIO COMPANIES OF PARTNERS

